

Fiscal year 2022 Summary of Earnings Digest 《Standard》 1

Consolidated

Industry	No. of Cos.	Net Sales (Operating Revenues)			Operating Income			Ordinary Profits (Income from continuing operations before extraordinary items and income tax)		
		2022	Compared with Previous Term	2021	2022	Compared with Previous Term	2021	2022	Compared with Previous Term	2021
		yen mil.	%	yen mil.	yen mil.	%	yen mil.	yen mil.	%	yen mil.
Non-Financial	1,366	40,750,571	+8.82	37,446,587	1,830,887	+18.76	1,541,629	2,037,595	+15.93	1,757,668
Manufacturing	588	15,046,334	+11.48	13,496,725	816,336	+13.33	720,333	948,193	+16.08	816,875
Non-Manufacturing	778	25,704,237	+7.33	23,949,862	1,014,551	+23.53	821,296	1,089,402	+15.80	940,793
<i>All Industries (including financials)</i>	<i>1,404</i>	<i>42,033,262</i>	<i>+8.92</i>	<i>38,592,263</i>	<i>-</i>	<i>-</i>	<i>-</i>	<i>2,262,666</i>	<i>+19.14</i>	<i>1,899,104</i>
Fishery, Agriculture & Forestry	6	116,306	+3.52	112,347	5,715	-5.97	6,078	6,308	-3.03	6,505
Mining	1	39,893	+221.61	12,404	3,840	+63.89	2,343	3,719	+57.85	2,356
Construction	61	2,231,823	+11.95	1,993,614	98,860	+4.31	94,779	107,569	+6.03	101,453
Foods	48	1,526,376	+5.75	1,443,362	51,877	-15.73	61,562	62,270	-10.17	69,323
Textiles & Apparels	26	400,186	+9.41	365,764	10,746	+76.71	6,081	16,680	+40.65	11,859
Pulp & Paper	14	313,852	+5.07	298,696	16,775	+8.19	15,505	18,822	+5.98	17,760
Chemicals	70	1,643,844	+8.49	1,515,165	96,272	-4.72	101,036	115,472	-0.28	115,793
Pharmaceutical	7	355,277	+13.07	314,198	36,149	+91.19	18,907	43,734	+63.65	26,724
Oil & Coal Products	3	96,439	+25.74	76,695	-125	...	3,712	120	-97.20	4,284
Rubber Products	8	205,726	+10.93	185,463	10,471	-5.29	11,056	13,138	+2.15	12,862
Glass & Ceramics Products	30	616,935	+3.50	596,092	44,755	+5.22	42,533	47,271	+13.76	41,553
Iron & Steel	19	562,776	+13.24	496,962	33,372	+26.49	26,383	35,983	+24.62	28,874
Nonferrous Metals	11	219,283	+22.62	178,838	8,044	-8.19	8,762	8,426	+1.25	8,322
Metal Products	56	1,198,135	+8.65	1,102,743	53,272	-3.81	55,383	60,743	-2.11	62,054
Machinery	93	1,673,448	+12.09	1,493,001	116,909	+26.57	92,369	130,626	+35.38	96,488
Electric Appliances	93	2,210,133	+11.86	1,975,729	175,634	+11.15	158,017	212,497	+18.58	179,194
Transportation Equipment	37	2,743,960	+18.55	2,314,527	69,622	+64.17	42,409	82,418	+38.95	59,314
Precision Instruments	14	207,445	+10.09	188,434	29,974	+8.61	27,597	33,830	+16.00	29,165
Other Products	59	1,072,519	+12.77	951,056	62,589	+27.68	49,021	66,163	+24.12	53,306
Electric Power & Gas	2	188,391	+32.61	142,067	322	-89.09	2,951	1,413	-64.18	3,945
Land Transportation	21	675,760	+7.86	626,511	22,573	+27.85	17,656	24,434	+14.69	21,304
Marine Transportation	6	187,688	+18.53	158,352	26,341	+31.51	20,030	24,056	+18.11	20,367
Air Transportation	3	127,965	+16.47	109,865	7,580	...	-253	8,565	+1,829.05	444
Warehousing & Harbor Transportation Services	20	601,640	+4.42	576,199	21,592	+9.52	19,715	24,555	+7.58	22,824
Information & Communication	151	1,953,377	+6.50	1,834,153	184,076	-6.64	197,171	191,989	-6.38	205,077
Wholesale Trade	151	9,011,018	+7.76	8,361,988	228,230	+32.58	172,145	251,202	+29.58	193,856
Retail Trade	150	6,970,382	+2.81	6,779,551	190,270	+16.81	162,890	214,021	-2.68	219,925
Real Estate	51	1,044,564	+9.63	952,794	95,078	+20.51	78,896	86,665	+24.33	69,708
Services	155	2,555,430	+11.59	2,290,017	130,074	+177.37	46,895	144,906	+98.42	73,029
Banks	12	621,288	+9.13	569,302	-	-	-	66,465	+37.58	48,310
Securities & Commodity Futures	17	236,340	+10.76	213,378	43,603	+9.11	39,964	43,702	+2.00	42,845
Insurance	0	-	-	-	-	-	-	-	-	-
Other Financing Business	9	425,063	+17.10	362,996	112,213	+129.56	48,882	114,904	+128.52	50,281

Fiscal year 2022 Summary of Earnings Digest 《Standard》 2

Consolidated

Industry	No. of Cos.	Net Income			Amount of Dividends Paid		
		2022	Compared with Previous Term	2021	2022	Compared with Previous Term	2021
		yen mil.	%	yen mil.	yen mil.	%	yen mil.
Non-Financial	1,366	1,316,798	+25.99	1,045,180	413,023	-16.14	492,518
Manufacturing	588	617,624	+22.81	502,926	180,927	+14.19	158,449
Non-Manufacturing	778	699,174	+28.94	542,254	232,096	-30.52	334,068
<i>All Industries (including financials)</i>	<i>1,404</i>	<i>1,460,360</i>	<i>+25.53</i>	<i>1,163,389</i>	<i>443,688</i>	<i>-14.80</i>	<i>520,775</i>
Fishery, Agriculture & Forestry	6	4,490	-17.28	5,428	1,136	+10.94	1,024
Mining	1	3,667	+61.76	2,267	413	+42.87	289
Construction	61	72,462	+61.98	44,736	22,404	+9.81	20,402
Foods	48	42,304	-14.70	49,592	14,744	+14.57	12,869
Textiles & Apparels	26	17,748	+218.75	5,568	4,211	+8.73	3,873
Pulp & Paper	14	13,089	+33.78	9,784	3,314	+9.08	3,038
Chemicals	70	72,618	-7.44	78,454	21,560	+14.70	18,797
Pharmaceutical	7	28,502	+48.57	19,184	11,087	+10.30	10,052
Oil & Coal Products	3	-898	...	2,264	1,377	-39.76	2,286
Rubber Products	8	7,966	+11.32	7,156	2,342	+3.40	2,265
Glass & Ceramics Products	30	28,785	+29.93	22,154	8,429	+17.69	7,162
Iron & Steel	19	22,638	+20.90	18,725	6,083	+29.70	4,690
Nonferrous Metals	11	5,735	-5.32	6,057	1,393	-0.50	1,400
Metal Products	56	38,362	-8.05	41,721	11,769	-4.74	12,354
Machinery	93	95,071	+104.88	46,404	24,607	+11.16	22,136
Electric Appliances	93	144,526	+15.89	124,706	36,980	+23.85	29,860
Transportation Equipment	37	36,821	+103.12	18,128	14,033	+13.61	12,352
Precision Instruments	14	21,750	+12.90	19,264	7,685	+26.61	6,070
Other Products	59	42,607	+26.19	33,765	11,313	+22.37	9,245
Electric Power & Gas	2	639	-76.23	2,688	1,036	+0.00	1,036
Land Transportation	21	15,514	-20.80	19,589	4,326	+6.89	4,047
Marine Transportation	6	20,007	+16.26	17,209	5,246	-14.08	6,106
Air Transportation	3	5,899	...	-917	1,154	+12.15	1,029
Warehousing & Harbor Transportation Services	20	16,336	+14.72	14,240	4,610	+32.09	3,490
Information & Communication	151	108,291	-15.24	127,758	56,701	-68.13	177,891
Wholesale Trade	151	167,281	+34.67	124,211	46,343	+20.34	38,511
Retail Trade	150	111,959	-2.67	115,029	45,915	+6.05	43,295
Real Estate	51	64,960	+40.95	46,086	15,268	+17.78	12,963
Services	155	107,669	+349.93	23,930	27,543	+14.84	23,984
Banks	12	47,734	+38.38	34,495	6,950	-1.98	7,090
Securities & Commodity Futures	17	20,138	-6.78	21,603	5,294	-38.97	8,675
Insurance	0	-	-	-	-	-	-
Other Financing Business	9	75,690	+21.86	62,111	18,420	+47.45	12,492

Fiscal year 2022 Summary of Earnings Digest 《Standard》 3

Consolidated

Industry	No. of Cos.	Total Assets			Net Assets			Net worth		
		2022	Compared with Previous Term	2021	2022	Compared with Previous Term	2021	2022	Compared with Previous Term	2021
		yen mil.	%	yen mil.	yen mil.	%	yen mil.	yen mil.	%	yen mil.
Non-Financial	1,366	39,212,594	+4.94	37,366,784	21,092,437	+6.16	19,868,155	20,544,011	+6.00	19,380,969
Manufacturing	588	19,139,813	+6.25	18,013,399	11,398,706	+6.48	10,705,161	11,025,142	+6.23	10,378,256
Non-Manufacturing	778	20,072,781	+3.72	19,353,385	9,693,731	+5.79	9,162,994	9,518,869	+5.73	9,002,713
<i>All Industries (including financials)</i>	<i>1,404</i>	<i>70,685,430</i>	<i>+8.07</i>	<i>65,405,877</i>	<i>23,704,058</i>	<i>+5.92</i>	<i>22,378,799</i>	<i>23,062,447</i>	<i>+5.75</i>	<i>21,808,224</i>
Fishery, Agriculture & Forestry	6	100,417	+5.86	94,859	56,687	+6.89	53,035	56,639	+7.26	52,803
Mining	1	26,143	+21.17	21,575	20,360	+17.33	17,353	20,360	+17.33	17,353
Construction	61	2,261,541	+4.99	2,153,977	1,069,691	+4.86	1,020,136	1,062,563	+4.82	1,013,665
Foods	48	1,447,356	+3.65	1,396,387	817,108	+2.66	795,933	815,547	+2.76	793,658
Textiles & Apparels	26	701,850	+3.82	676,056	369,631	+4.06	355,218	348,602	+7.44	324,467
Pulp & Paper	14	376,372	+2.20	368,260	214,932	+4.87	204,951	207,033	+5.04	197,102
Chemicals	70	2,125,380	+4.34	2,037,020	1,342,490	+4.84	1,280,574	1,318,805	+4.61	1,260,713
Pharmaceutical	7	1,010,561	+6.68	947,305	856,856	+6.17	807,072	833,258	+5.94	786,512
Oil & Coal Products	3	102,205	+4.05	98,226	52,461	-0.16	52,544	50,123	+0.02	50,114
Rubber Products	8	266,818	+7.29	248,696	160,397	+7.18	149,646	149,809	+8.37	138,241
Glass & Ceramics Products	30	872,106	+3.91	839,303	525,445	+4.88	501,011	512,621	+4.86	488,875
Iron & Steel	19	764,624	+3.82	736,494	487,586	+4.81	465,219	474,852	+4.69	453,566
Nonferrous Metals	11	138,686	+4.39	132,850	88,914	+6.75	83,291	88,277	+6.62	82,797
Metal Products	56	1,470,774	+5.65	1,392,176	889,767	+4.02	855,362	878,970	+4.18	843,728
Machinery	93	2,763,180	+5.80	2,611,655	1,627,441	+5.88	1,537,073	1,593,180	+5.72	1,506,973
Electric Appliances	93	2,791,233	+12.45	2,482,239	1,708,616	+14.06	1,498,046	1,604,583	+11.79	1,435,389
Transportation Equipment	37	2,705,235	+6.49	2,540,358	1,315,956	+6.51	1,235,512	1,224,123	+6.71	1,147,157
Precision Instruments	14	317,989	+7.56	295,652	237,269	+7.15	221,434	230,985	+6.83	216,219
Other Products	59	1,285,444	+6.17	1,210,722	703,837	+6.28	662,275	694,374	+6.38	652,745
Electric Power & Gas	2	211,112	+8.04	195,400	140,661	+3.31	136,152	134,777	+3.40	130,351
Land Transportation	21	749,462	+2.42	731,779	377,353	+3.66	364,042	374,083	+3.49	361,473
Marine Transportation	6	520,859	+7.91	482,678	157,900	+23.90	127,444	120,109	+20.60	99,591
Air Transportation	3	123,880	+4.20	118,882	47,888	+12.20	42,681	47,134	+12.23	41,998
Warehousing & Harbor Transportation Services	20	606,210	+2.76	589,952	311,695	+6.14	293,654	294,051	+5.81	277,892
Information & Communication	151	2,107,900	-3.18	2,177,109	1,347,472	+1.21	1,331,403	1,325,550	+1.16	1,310,312
Wholesale Trade	151	4,953,750	+6.26	4,662,057	2,249,268	+6.76	2,106,922	2,201,585	+6.90	2,059,515
Retail Trade	150	4,219,921	+1.29	4,166,288	2,084,993	+3.71	2,010,323	2,069,610	+3.77	1,994,496
Real Estate	51	1,604,441	+6.55	1,505,875	626,450	+8.26	578,667	621,042	+8.50	572,400
Services	155	2,587,145	+5.47	2,452,954	1,203,313	+11.30	1,081,182	1,191,366	+11.25	1,070,864
Banks	12	26,447,732	+11.91	23,633,623	1,485,943	+0.13	1,484,057	1,474,761	+0.09	1,473,484
Securities & Commodity Futures	17	2,274,684	+2.29	2,223,765	269,943	+3.77	260,125	243,461	+4.49	232,996
Insurance	0	-	-	-	-	-	-	-	-	-
Other Financing Business	9	2,750,420	+26.07	2,181,705	855,735	+11.65	766,462	800,214	+11.02	720,775

Fiscal year 2022 Summary of Earnings Digest 《Standard》 4

Consolidated

Industry	No. of Cos.	Return on Equity (ROE)		Ratio of Ordinary Profits to Total Assets		Ratio of Operating Income to Net Sales		Capital Adequacy Ratio		Dividend Payout Ratio		Ratio of Dividends to Net Assets	
		2022	2021	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021
Non-Financial	1,366	6.64	5.57	5.32	4.82	4.49	4.12	52.39	51.87	31.19	46.97	2.02	2.55
Manufacturing	588	5.77	4.99	5.10	4.67	5.43	5.34	57.60	57.61	29.23	31.44	1.63	1.52
Non-Manufacturing	778	7.67	6.25	5.53	4.97	3.95	3.43	47.42	46.52	32.93	61.42	2.48	3.77
<i>All Industries (including financials)</i>	<i>1,404</i>	<i>6.58</i>	<i>5.51</i>	<i>3.33</i>	<i>2.95</i>	-	-	<i>32.63</i>	<i>33.34</i>	<i>30.19</i>	<i>44.59</i>	<i>1.93</i>	<i>2.40</i>
Fishery, Agriculture & Forestry	6	8.21	10.75	6.46	7.04	4.91	5.41	56.40	55.66	25.30	18.87	2.07	2.02
Mining	1	22.35	16.42	15.59	12.20	9.63	18.89	77.88	80.43	10.92	12.21	2.44	2.00
Construction	61	7.30	4.58	4.87	4.81	4.43	4.75	46.98	47.06	28.84	42.91	2.09	1.95
Foods	48	5.27	6.47	4.38	5.11	3.40	4.27	56.35	56.84	34.77	25.87	1.83	1.67
Textiles & Apparels	26	5.29	1.74	2.42	1.77	2.69	1.66	49.67	47.99	23.73	69.56	1.17	1.10
Pulp & Paper	14	6.50	5.04	5.06	4.89	5.34	5.19	55.01	53.52	25.03	30.34	1.57	1.47
Chemicals	70	5.60	6.40	5.55	5.88	5.86	6.67	62.05	61.89	29.22	23.67	1.61	1.49
Pharmaceutical	7	3.52	2.48	4.47	2.85	10.17	6.02	82.45	83.03	38.90	52.40	1.33	1.26
Oil & Coal Products	3	-1.79	4.60	0.12	4.48	-0.13	4.84	49.04	51.02	...	*	2.62	4.44
Rubber Products	8	5.53	5.31	5.10	4.91	5.09	5.96	56.15	55.59	29.40	31.65	1.51	1.51
Glass & Ceramics Products	30	5.75	4.62	5.52	5.00	7.25	7.14	58.78	58.25	29.28	32.33	1.64	1.46
Iron & Steel	19	4.88	4.21	4.79	4.07	5.93	5.31	62.10	61.58	26.87	25.05	1.28	1.03
Nonferrous Metals	11	6.70	7.69	6.21	6.65	3.67	4.90	63.65	62.32	24.29	23.11	1.62	1.76
Metal Products	56	4.45	5.06	4.24	4.54	4.45	5.02	59.76	60.60	30.68	29.61	1.35	1.48
Machinery	93	6.13	3.11	4.86	3.78	6.99	6.19	57.66	57.70	25.88	47.70	1.56	1.45
Electric Appliances	93	9.51	9.28	8.06	7.65	7.95	8.00	57.49	57.83	25.58	23.94	2.31	2.14
Transportation Equipment	37	3.11	1.62	3.14	2.41	2.54	1.83	45.25	45.16	38.11	68.14	1.10	1.03
Precision Instruments	14	9.73	9.22	11.03	10.21	14.45	14.65	72.64	73.13	35.33	31.51	3.35	2.84
Other Products	59	6.33	5.34	5.30	4.53	5.84	5.15	54.02	53.91	26.55	27.38	1.66	1.44
Electric Power & Gas	2	0.48	2.08	0.70	2.07	0.17	2.08	63.84	66.71	*	38.54	0.75	0.77
Land Transportation	21	4.22	5.55	3.30	2.94	3.34	2.82	49.91	49.40	27.88	20.66	1.17	1.14
Marine Transportation	6	18.21	19.20	4.79	4.48	14.03	12.65	23.06	20.63	26.22	35.48	3.68	5.31
Air Transportation	3	16.33	-2.65	7.06	0.36	5.92	-0.23	38.05	35.33	19.56	...	3.13	2.92
Warehousing & Harbor Transportation Services	20	5.71	5.27	4.11	3.93	3.59	3.42	48.51	47.10	28.22	24.51	1.52	1.22
Information & Communication	151	8.22	10.12	8.96	9.94	9.42	10.75	62.88	60.19	52.36	*	4.23	13.87
Wholesale Trade	151	7.85	6.09	5.22	4.22	2.53	2.06	44.44	44.18	27.70	31.00	2.13	1.85
Retail Trade	150	5.55	5.95	5.10	5.32	2.73	2.40	49.04	47.87	40.77	37.49	2.25	2.21
Real Estate	51	10.93	8.46	5.57	4.79	9.10	8.28	38.71	38.01	23.33	27.90	2.53	2.33
Services	155	10.09	2.41	5.75	3.03	5.09	2.05	46.05	43.66	25.58	*	2.56	2.39
Banks	12	3.43	2.43	0.27	0.20	-	-	5.58	6.23	13.36	19.09	0.45	0.46
Securities & Commodity Futures	17	8.45	9.44	1.94	2.11	18.45	18.73	10.70	10.48	26.29	40.16	2.00	3.42
Insurance	0	-	-	-	-	-	-	-	-	-	-	-	-
Other Financing Business	9	9.95	8.95	4.66	2.39	26.40	13.47	29.09	33.04	24.34	20.11	2.27	1.69

Note: " * " = over 100% times.

Fiscal year 2022 Summary of Earnings Digest 《Standard》

Historical Data 1 (Consolidated)

Fiscal Year	No. of Cos.			Net Sales (Operating Revenues)						Operating Income					
	Non-Financial	Manufacturing	Non-Manufacturing	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
					Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term
2022	1,366	588	778	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%
				40,750,571	8.82	15,046,334	11.48	25,704,237	7.33	1,830,887	18.76	816,336	13.33	1,014,551	23.53

Fiscal year 2022 Summary of Earnings Digest 《Standard》

Historical Data 2 (Consolidated)

Fiscal Year	Ordinary Profits (Income from continuing operations before extraordinary items and income tax)						Net Income					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term
	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%
2022	2,037,595	15.93	948,193	16.08	1,089,402	15.80	1,316,798	25.99	617,624	22.81	699,174	28.94

Fiscal year 2022 Summary of Earnings Digest 《Standard》

Historical Data 3 (Consolidated)

Fiscal Year	Amount of Dividends Paid						Total Assets					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term	
	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%
2022	413,023	-16.14	180,927	14.19	232,096	-30.52	39,212,594	4.94	19,139,813	6.25	20,072,781	3.72

Fiscal year 2022 Summary of Earnings Digest 《Standard》

Historical Data 4 (Consolidated)

Fiscal Year	Net Assets						Net worth					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term		Compared with Previous Term
	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%	yen mil.	%
2022	21,092,437	6.16	11,398,706	6.48	9,693,731	5.79	20,544,011	6.00	11,025,142	6.23	9,518,869	5.73

Fiscal year 2022 Summary of Earnings Digest 《Standard》

Historical Data 5 (Consolidated)

Fiscal Year	Return on Equity (ROE)						Ratio of Ordinary Profits to Total Assets						Ratio of Operating Income to Net Sales					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term
2022	% 6.64	% 5.57	% 5.77	% 4.99	% 7.67	% 6.25	% 5.32	% 4.82	% 5.10	% 4.67	% 5.53	% 4.97	% 4.49	% 4.12	% 5.43	% 5.34	% 3.95	% 3.43

Fiscal year 2022 Summary of Earnings Digest 《Standard》

Historical Data 6 (Consolidated)

Fiscal Year	Capital Adequacy Ratio						Dividend Payout Ratio						Ratio of Dividends to Net Assets					
	Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing		Non-Financial		Manufacturing		Non-Manufacturing	
	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term	Current Term	Previous Term
2022	% 52.39	% 51.87	% 57.60	% 57.61	% 47.42	% 46.52	% 31.19	% 46.97	% 29.23	% 31.44	% 32.93	% 61.42	% 2.02	% 2.55	% 1.63	% 1.52	% 2.48	% 3.77

Note: * "=over 100% times.